

GIPSY SMITH COMES HERE ON SATURDAY

Preparations Under Way for
Meetings Noted Evange-
list Will Hold.

THOUSANDS HEARD HIM IN BALTIMORE

Convention Hall Secured for Him
Here—Chorus of 500
Will Sing.

Preparations are being made for the series of meetings which are to be held in Convention Hall by Gipsy Smith, the noted evangelist. The first meeting will be held on Saturday evening at 8 o'clock. Thousands of people have been drawn to hear Gipsy Smith in Baltimore, where he recently concluded a series of meetings. He is now in Albany, N. Y., and will come to Washington within a few days.

Special services are being held in many of the local churches in preparation for the meetings. By many who have heard him the evangelist is credited with fully as strong a personality and powers of conversion as the late Moody.

Plans Two Weeks' Stay.
Every opportunity will be given the public to hear Gipsy Smith. He will be here from October 17 to November 2, and during that period meetings will be held every evening at 8 o'clock in Convention Hall. A chorus of 500 voices, under the direction of Percy S. Foster, will assist in the evening services. Sunday afternoon services have been set aside particularly for men's meetings, which will be held in Convention Hall at 3 o'clock. The doors will be opened at 2:15.

In addition to these, there will be a series of afternoon meetings in the First Congregational Church. These meetings will be held every afternoon except Fridays and Saturdays and various pastors of the city will assist.

Pastors to Aid.
The following pastors have already been engaged: Monday, October 12, Dr. F. D. Power; Tuesday, October 20, Dr. J. W. R. Sumwalt; Wednesday, October 21, Dr. S. H. Woodrow; Thursday, October 22, Dr. Wallace Radcliffe; Monday, October 23, Dr. S. H. Greene; Tuesday, October 24, Dr. E. H. McKim; Wednesday, October 25, the Rev. J. M. Gill; Thursday, October 26, the Rev. J. Howard Wells.

A Man of Emotions.
Gipsy Smith, the evangelist, who opens his Washington campaign Saturday night, is a man of emotions and dramatic periods. He knows the value of carefully built-up situations, and one of his points of strength is that he rarely produces an anti-climax. When his atmosphere is made, he works along carefully to his highest appeal, and at the very moment when he feels the deepest interest in his audience, he stops abruptly and ends with a prayer, or with the invitation to the inquiry room.

During the course of his talk—for he does not sermonize—he delivers epigrams freely, aimed at the common weaknesses of mankind; and he is liberal with gesture and pose, the poses so perfectly fitted to their allied pictures in words that the care of rehearsal is evident. Not deliberate rehearsal, either, but rehearsal of years' practice—for it would be unfair to suggest the mechanics of oratory in the work of a speaker so spontaneous.

"You can't do religion on the cheap," he declares, rising on his toes with a hand held high and his face full of energy. "You can't get good out of anything into which you put nothing. A lot of you people would like to sneak into Heaven without a crowd watching

EVANGELIST GIPSY SMITH IN ACTION



Driving a Point Home.

you, and I tell you that if it were possible to sneak into Heaven the crowds would be there."

Sings With Fervor.

When he sings—and he has a splendid voice—he holds his head high and opens his throat, and enunciates every word with absolute clearness. Now and then he sings alone or leads the audience in the "Glorious Song," and then he puts his every ounce of energy into the spirit of the song. He works up his atmosphere through the medium of the hymns, making first this and then that side of the house sing, now lowering the volume to a bare whisper of solemn worship, now raising his voice to a burst of eloquence and rejoicing. And as the great audience sings he stretches out his hand with the hymn book in it and says:

"Now, be careful what you're singing—be careful what you're singing, people. You're declaring yourself now; you're making a promise for time and eternity. Be careful—be careful what you're singing."

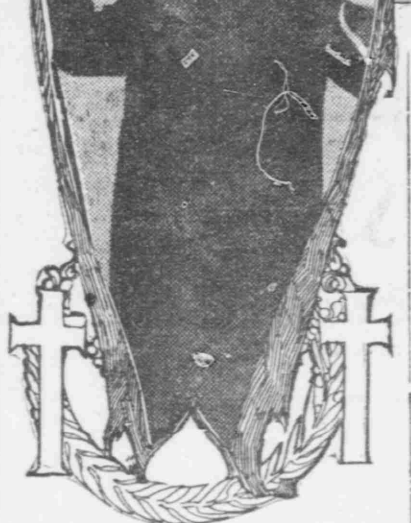
At the conclusion of the service, Gipsy Smith is at his best, when he asks all the people to bow their heads in prayer, and invites those who wish to lead a better life to raise their hands. Every time a hand goes up he calls attention to it, urging the auditors not to look about them, not to deter penitents who would balk at their curiosity. All the time the evangelist has his own hand held high, and with the upraising of each hand in the audience he smiles and thanks the "new arrival."

Then comes the invitation to the inquiry room. Only a few go on impulse. A few more go with special urging. Then the evangelist asks every Christian in the audience to offer to go with his next neighbor, and gradually the response grows, by twos and threes, until a goodly body are on their way. Then, shortly, impressively, dramatically, the evangelist strikes up "Where He Leads Me I Will Follow," and the great audience joins in.

His Earnestness.

The secret of Gipsy Smith's success seems to be that he has the earnestness of his own conviction and is able to force great numbers of people to take him seriously. For that reason he never goes to the inquiry room, preferring after he has induced penitents to take that step, to leave them with local workers, who will thereafter be in touch with them. He remains with the personal influence at the earliest possible moment, so that they will not forget their penitence or expressed desires as soon as the evangelist has left the city. That is his own explanation of his method. Although hundreds have gone to the inquiry room during this campaign, Gipsy Smith does not know how many, nor has he asked about progress in converting them of sin. He simply starts them on the way.

In Baltimore, when he concluded a fortnight's campaign last week, he held twenty-six regular meetings, one big open-air meeting, one stupendous midnight parade and meeting, and several smaller ones, including two Saturday night meetings for colored people at the old Sharp Street Methodist Church, on Dolphin street. In addition, he has addressed men at Y. M. C. A. noonday



Appealing to Sinners.

meetings and at preachers' meetings, and has also spoken to the girls at the Woman's College. All told, he has spoken to about 100,000 persons in his big audiences. Of this number, hundreds were regular attendants, so that the total individuals will be cut down, but a fair estimate of the actual number of persons who have heard him would be about 75,000.

Where Thousands Met.

The Lyric Theater seats 2,300, and at the night meetings and three a week of the 2/afternoon meetings there were 500 on the platform and as many more standing. In the crowd at the Court-house plaza open-air meeting there were approximately 3,000. At the Holiday Street Theater, which seats 1,907, there were 2,000 or more, while outside he spoke to 1,500. The two services at the Sharp Street Church would total about 1,500, and six afternoon meetings at the Lyric showed an average attendance of 1,400. This would give about the following aggregate audience:

Regular nights, 13 averaging 2,500.....	45,000
Sixteen big afternoons, averaging 2,500.....	24,500
Six light afternoons, averaging 1,400.....	8,400
Courthouse plaza, 3,000.....	3,000
Sharp Street Church, twice.....	1,500
Holiday Street Theater.....	2,000
City Hall Plaza.....	1,500
Overflow meetings, about.....	8,000
Total estimate.....	94,400

The estimate given does not take into account any of the overflow meetings

which were addressed by other preachers than the evangelist, but only the gatherings addressed personally. Every night overflow meetings of from 1,500 to 2,500 have been held in the Associate Congregational Church and on the street, and they have been no less enthusiastic than those inside the big building.

His Epigrams.

He deals much in epigrams, and here are some of his striking shafts: Zaccheus climbed a tree to see Christ, but you would hardly find a bishop these days who would climb a tree to see Him. You can't do this thing privately. You must be willing to be conspicuous, and even make a fool of yourself if necessary. You have got to climb if you mean to reach Heaven. There's no good in a cheap, milk and water, sentimental, sanctimonious religion that's suited to public taste. Get off your stilt, you Christians! Don't try to be so high and mighty. Lots of us treat Christ worse than you treat your pet dog, for you fondle and love and caress your dog.

Henry Evans, the druggist, sells Parisian Sage at only 50 cents a large bottle. He is glad to recommend it, because he sells it under an ironclad guarantee to cure dandruff, stop falling hair, and entirely drive away any scalp disease, or money back. Ladies should use Parisian Sage, because it is really the most delightful hair dressing in the world. It turns harsh, lusterless hair into beautiful, luxuriant hair in two weeks. It cures dandruff because it kills the microbes. Remember, Henry Evans sells it under a strong guarantee. If you do not live near a druggist who sells Parisian Sage, send 50 cents to Groux Mfg. Co., Buffalo, N. Y., and you will promptly receive a bottle by express, all charges prepaid.



Anty Drudge Dries Miss Pretty-girl's Tears.

Anty Drudge—"Why, what's the matter, dear? What are you crying about?"

Miss Prettygirl—"Oh, my beautiful new waist is ruined and it just makes me sick. That clumsy Will Johnson upset a plate of refreshments on it last night at the party, and spoiled all my fun."

Anty Drudge—"And his, too, I'll warrant. But dry your eyes, dear. It was all an accident, no doubt, but you feel so badly that you have to blame someone. Now if you had only known of Fels-Naptha you could have passed it off as a joke, enjoyed yourself and spared Will an uncomfortable time."

There's a right way and a wrong way to do everything.

And there is a new way and an old way to do almost everything.

The new way to wash clothes is the Fels-Naptha way—in cool or lukewarm water, no boiling, either in winter or summer, and little rubbing.

And the Fels-Naptha is the right way as well—saves time, saves the back, saves fuel, and the wash comes out cleaner, sweeter, whiter.

It is up to you to choose between the new and the old, the right and the wrong way of doing your washing.

Simple directions for washing and other household cleaning are printed on the inside of the red and green wrapper.

WILLS HER HUSBAND ONE LONE DOLLAR

"The Individual Who Married Me," Says Sarcastic Document.

CHICAGO, Oct. 14.—One dollar, payable in monthly installments of twenty-five cents, is the bequest given Andrew Heckler by his wife, Catherine E. Heckler, of Portland, Ore., whose will was filed in the probate court here today. In the will Heckler is referred to as "the individual who married me in 1905, in San Diego, Cal., and who got from me thousands of dollars and when he could get no more deserted me." The estate consists mainly of personal property.

CURED BY LIGHTNING.

CLAYTON, N. J., Oct. 14.—Walter W. Keen, who was nearly killed by a bolt of lightning during the electrical storm last summer, had been afflicted with rheumatism for many weeks previous, and was unable to walk about without a cane, but the lightning cured the rheumatism, and he threw away the cane and has not used it since. During the past few days, however, he has felt the old rheumatic trouble returning, but he isn't hankering for any more lightning.

FINEST HAIR IN TOWN.

Conclusive Evidence That Parisian Sage Grows Beautiful Hair.

"I have tried many hair restorers, but have found Parisian Sage the only one worthy of that name. My hair was falling out, and I was troubled with itching scalp, and I found it impossible to keep my hair in any condition for any length of time. It also was becoming to look faded when I began to use hair restorers. I tried many, but received no noticeable benefit until I tried your Parisian Sage. After using two bottles I now have the finest hair in this town."

I noticed after the first application the itching and dandruff disappeared and my hair became soft and glossy."—Miss Tillie Root, Webster, N. Y.

Henry Evans, the druggist, sells Parisian Sage at only 50 cents a large bottle. He is glad to recommend it, because he sells it under an ironclad guarantee to cure dandruff, stop falling hair, and entirely drive away any scalp disease, or money back. Ladies should use Parisian Sage, because it is really the most delightful hair dressing in the world. It turns harsh, lusterless hair into beautiful, luxuriant hair in two weeks. It cures dandruff because it kills the microbes. Remember, Henry Evans sells it under a strong guarantee. If you do not live near a druggist who sells Parisian Sage, send 50 cents to Groux Mfg. Co., Buffalo, N. Y., and you will promptly receive a bottle by express, all charges prepaid.

The Palais Royal

A. LISNER

Dressmaking Souvenirs!

\$1 to \$2 Silks, 25c to 49c



Not showering praise on these "seconds" of Silks—but when you secure choice of thousands of pieces and find every possible kind of silk made to retail up to \$2.00 per yard at only

25c and 49c Yard

You will think of some need for them, even if it's only for fancy work. Lengths range from one (1) yard to twelve (12) yards, offered in two gigantic lots at only 25c and 49c per yard.

Black Dress Goods at 10 Per Cent Discount

Not "Seconds"—Warranted Black Silks and Wool Dress Goods for the autumn-winter of 1908-09. Choice of the entire new stock—with one-tenth of the amount of your purchase to be returned to you. The new wool fabrics and silks in colors, not "seconds," at anniversary prices as follows:

Plain Color Taffeta Silks, the new shades; 75c quality. Tomorrow.....	52c
Taffeta Silks, in checks and stripes; all colors; 50c quality. Tomorrow.....	35c
Shantung and China Silks, white and colors; 50c quality. Tomorrow.....	37c
row.....	37c
1.50 Imported Broadcloths, all colors, 56 inches wide. To-morrow.....	\$1.39
1.50 Wool Suitings, plain colors and stripes; 44 inches wide. To-morrow.....	89c
50c Plaid Wool Dress Goods; 44 inches wide. Tomorrow.....	35c

Laces at 10% Discount

The most wanted are the new 45-inch wide Nets, with silk embroidered figures and dots, here at \$1.00 to \$3.98 per yard. Note that one-tenth is to be deducted from these prices during the Anniversary Sale.

45c Yard for \$1 Nets

These 45-inch wide Oriental Lace Nets, white and butter, with figures and dots, are not to be subject to the discount. All the other new laces are, as follows:

Real Irish Crochet Laces; 1/2 inch and up to 18 inches wide. At 35c a yard and up.....	\$30
Japanese Embroidered Net Bands, new plain and shaded colors. 2 to 5 inches wide. 25c per yard and up to.....	\$5.98
Chiffon and Mousseline de Soie, 42 inches wide; taupe, canard, catwaba, light, medium, and dark brown, red, myrtle, Copenhagen, cham, pagne navy, white, black, 35c and cream; 50c quality.	35c
Silk Net Lace Bands, Japanese embroidered; black, white, brown, navy, myrtle, 3 to 5 inches wide; per yard, 25c to.....	39c
Chantilly Lace Net, 45 inches wide; dots and floral designs, black, white, brown, navy; 50c quality.....	62c
Irish Crochet and Venice All-over Laces, 18 inches wide, white, butter, and cream; 50c quality.....	\$1.25
New Tucked Brussels Lace Nets, 18 to 27 inches wide; all width tucks; single and in clusters; black, white, butter, and cream; per yard, 75c to.....	\$2.75
Swiss and Nainsook All-over Embroidery, 18 and 22 inches wide; dainty baby patterns and large eyelet effects. Per yard 25c and.....	50c

The New Dress Trimmings

Flirt Net Bands, silk embroidered or braided with silk soutache braid; black and colors; 10-15 quality.....	79c
Tinsel Belting, interwoven with colored designs; 50c quality.....	75c
Persian Band and One-side Effect Trimmings, 2 1/2 inch or silk grounds; 15-50 quality.....	\$1.39
Elastic Belting; black, white, and colors; 50c quality.....	50c

The New Ribbons

Plain Taffeta and Dresden Ribbons; 4 inches wide. 25c quality.....	19c
Taffeta Silk Ribbons, pure silk, full weight, and 5 inches wide; 35c quality.....	25c
Plaid and Roman Stripe Ribbons, 3 inches wide; all colors and combinations; 50c quality.....	39c
Persian Ribbons, 6 inches wide; rich color combinations; 65c quality.....	59c

This Coupon and 19c Entitles bearer to 50c Scissors



Best razor steel Scissors, all sizes, each in leather pocket. 50c without this Times coupon.

John J. Clark's 200-yard 6-cord Spool Cotton; 5c value.....	2 1/2c
Silk Taffeta Binding, 6 1/2-line, 9-yard pieces; 15c value.....	12c
Ster Alpaca Braid, black and all colors; 10c value.....	7c
De Long Hump Hooks and Eyes, all sizes; 10c value.....	5c
Ironing Wax, with handle, 20c value, dozen.....	6c
Pin Sheets, all sizes; 5c value.....	3c
Kirby Beard Pin Sheets; 10c value.....	6c
Millard's Best Needles; 5c value.....	3c
Serge Belting, 10-yard pieces; 55c value.....	55c
Onelia Community Silk, 40c yard pieces; 40c value.....	19c
Dressmakers' Pins, 1/4-lb. boxes; 25c value.....	19c
Windsor Hooks and Eyes; 5c value.....	3c
Silk Dress Shields, all sizes; 19c value.....	19c
Safety Pins, all sizes; 5c value.....	3c
Skirt Gauges; 25c value.....	19c
Stocking Feet; all sizes; 10c value.....	3c
Imported Needle Cases; 25c value.....	15c
Featherstitch Braid, 6-yard pieces; 10c value.....	10c
Kerr's Luster Twist, all let-ters; 12c value.....	8c
Hairpin Cabinets; 5c value.....	3c
Hair Rolls, all shades; 30c value.....	39c
Taffeta Binding, black and white; 10c value.....	7c
Net Shopping Bags; 25c value.....	19c
Iron Holders; 5c value.....	3c
Dress Shields, light weight; 15c value.....	7c

EXTRA!

Fourteen models—Costumes and Suits—are sent from New York for distribution as Souvenirs of the Palais Royal's Anniversary.

These lovely gowns will give fourteen suggestions to dressmakers and those buying dress materials for a new costume.

If one of these fourteen garments will fit you need pay us only \$37.50 instead of \$75.00. Come early tomorrow—such bargains never linger.

Have the gowns fitted over the new Sheath Corsets. Note that the Fasso and La Premiere Corsets are subject to 10 per cent discount; that \$5 French "P. D." Corsets are \$3.89, and that the \$1.00 Corsets are only 79c.

The PALAIS ROYAL

A. Lisner Close 6 P.M. G Street



12 1/2c. Buys the Greatest Meat Values
12 1/2lb. Ever Offered at a Reduction

ALL PRIME CUTS—THURSDAY ONLY—12 1/2c lb.

The very choicest cuts that you always pay more than regular prices for are represented in this great sale. Still greater values than have built up our tremendous Tuesday sales. Included is an unusually large variety of fancy Pork cuts and Lard from this fall's crop of young corn-fed pigs. Remember, tomorrow (Thursday) only any and all meats in our Sanitary Refrigerator Cases are 12 1/2c per pound. It is also well to remember that best selection awaits earliest purchasers.

BEEF Young Steer Beef, tender and juicy, received direct from the independent packers of the West; Porterhouse Steak, Sirloin Steak, Round Steak, Prime Rib Roast, Loin Roast. 12 1/2c lb.	PORK Corn-fed Little Pig Pork, Fresh Hams, 6 to 9 lbs.; Pork Loins, 6 to 10 lbs.; Pork Chops; Corned Hams, 6 to 10 lbs.; Lean Pig Pork Butts; Country Sausage (pure pork); Pure Lard, 3 and 5-lb. pails. 12 1/2c lb.
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VEAL Milk fed; Loin and Kidney Roasts, Leg, Hind Saddle, Rib Chops, Shoulder Roast. 12 1/2c lb.	LAMB and MUTTON Choice 1908 Spring Lamb; Legs, Hind Quarters, Saddle, Chops. 12 1/2c lb.
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Please Note Positively no meats sold at this price (12 1/2c per pound) will be delivered. The extent of the business these Special Sales bring makes delivery absolutely impossible.

Cleanest Meat Shop in Town 930 LOUISIANA AVENUE N. W. Times Copy Dept.